



# Business Valuation Practice Management Toolkit

By AICPA's FVS Section

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## Business Valuation Practice Management Toolkit By AICPA's FVS Section

Entering the business valuation marketplace is an exciting prospect for small- and medium-size firms. Business Valuation has been the fastest growing niche practice area for the past three years. Of course, with opportunity, comes competition. Establishing strong practice management protocols, shoring up your technical qualifications, and enhancing your marketing skills are essential to competing in this dynamic marketplace.

This handy Toolkit offers expert tips and advice on the numerous practice management issues to consider when building a business valuation practice, including engagement letters; fee structure and practice costs; hiring and developing staff; quality control practices; marketing; and much more.

Established BV practitioners and those just beginning to consider this exciting specialization will find something useful in this practical guide.

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