



The Five Temptations of a CEO, Anniversary Edition: A Leadership Fable

By Patrick Lencioni

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A commemorative edition of the landmark book from Patrick Lencioni. When it was published ten years ago, *The Five Temptations of a CEO* was like no other business book that came before. Highly sought-after management consultant Patrick Lencioni deftly told the tale of a young CEO who, facing his first annual board review, knows he is failing, but doesn't know why. Refreshingly original and utterly compelling, this razor-sharp novelette plus self-assessment (written to be read in one sitting) serves as a timeless and potent reminder that success as a leader can come down to practicing a few simple behaviors—behaviors that are painfully difficult for each of us to master. Any executive can learn how to recognize the mistakes that leaders can make and how to avoid them. The lessons of *The Five Temptations of a CEO*, are as relevant today as ever, and this special anniversary edition celebrates ten years of inspiration and enlightenment with a brand new introduction and reflections from Lencioni on the new challenges in business and leadership that have occurred in the past ten years.

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Editorial Review

Amazon.com Review

Imagine running into the ultimate management mentor late one night on an otherwise deserted commuter train, and walking away from the strange encounter with an encapsulated guide to success in the corporate world. That's exactly what screenwriter and business coach Patrick Lencioni has done in *The Five Temptations of a CEO: A Leadership Fable*, placing his tale in an easy-reading and thought-provoking kind of self-help novel.

Designed to be read in a single sitting, this book uses the unexpected meeting between troubled high-tech honcho Andrew O'Brien and a mysterious old man named Charlie to explore a series of common traps that can unwittingly ensnare any hard-driven executive. Lencioni hones in on the five "temptations" of the workplace: desires to jealously guard career status, consistently remain popular with subordinates, unflinchingly make correct decisions, constantly strive for an atmosphere of total harmony, and always appear invulnerable. A discussion of the story's events and their real-world implications follows, as Lencioni shifts from screenwriter mode to business coach to help answer some of the questions he raises. --Howard Rothman

From Library Journal

This tape presents the story of Andrew, a CEO, and the five temptations he faces in management. The central part of the work is a quirky dream. Very simplified, the temptations are putting self first, wanting to be liked rather than to lead, making decisions reluctantly, elevating harmony above productive argument, and not trusting subordinates. The author's discussions at the end of the story help clarify the main points, and the narration is nicely done by Boyd Gaines. Some of the ideas are good, but the advice is not consistently insightful. Recommended only for libraries with large management collections. A Mark Guyer, Stark Cty. Dist. Lib., Canton, OH
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From [Booklist](#)

San Francisco CEO coach Lencioni has used his consulting experience to weave a novel based on business precepts. Here the five common faults of CEOs are relayed through a thinly disguised fictional scenario: rapid transit janitor Charlie teaches lessons to Trinity Systems leader Andrew. The prose is primarily dialogue--and fairly easy to follow. In fact, the afterwords seem somewhat superfluous, justified by the author in terms of further clarity and readers' probable need for self-assessment. From valuing ego over achievement to an unwillingness to trust, each of the five faults is applicable to any rising manager, young or old. *Barbara Jacobs*

Users Review

From reader reviews:

Ronald Fowler:

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